

Job Vacancy – Area Sales Manager/Business Development Manager -

We are looking for an experienced Business Development Manager/Sales Manager to call on existing and potential customers in the North of England. Experience of the construction industry is desired and it would be particularly useful to have some understanding around testing and environmental assessment.

We are looking for a "self-starter", we can provide existing leads and contacts and access to a construction lead database.

We provide specialist environmental, testing and investigation services for the construction industry. Customers include major contractors, house builders and product manufacturers. Training will be provided.

The Business

VINCI Technology Centre UK Limited combines world leading laboratory testing with expertise in sustainability and a complete understanding of structures. Our multi-disciplinary team provide practical and innovative solutions to the challenges posed by today's built environment. Through the services we offer and by addressing key issues including Compliance, Sustainability, and Investigation we enable clients to cut costs, solve problems and ultimately differentiate themselves from the competition.

Role involves

Grow existing business with:

- Contractors & developers particularly student accommodation, hi-rise/density residential, commercial.
- Developers – establish frameworks with housebuilders
- Façade/Envelope installers and manufacturers
- Investigate / establish new business streams

Services provided to the above include:

■ VINCI Technology Centre UK Limited
Stanbridge Road, Leighton Buzzard, Bedfordshire LU7 4QH
Tel: 01525 859000 - Fax: 01525 859001
info@technology-centre.co.uk
www.technology-centre.co.uk

Registered in England No. 05640885
Registered Office: Astral House, Imperial Way, Watford, Hertfordshire WD24 4WW



together @ VINCI 



- On-site testing, air tightness, acoustic, weathertightness and structural
- Laboratory testing of facades including weathertightness and acoustic
- Laboratory testing of concrete
- Building Pathology/investigation, for example water ingress, concrete issues
-

VINCI Technology Centre UK are owned by VINCI Construction UK Limited who in turn are part of www.vinci.com , one the world's largest construction and concessions companies with a turnover in excess of €40b and over 200,000 employees across world.

Benefits

- Learning and development / training
- Holiday entitlement (26 days)
- Flexible benefit including an allowance to spend on:
 - a variety of discounted products/services
 - health schemes
 - buy/sell holidays
- Pension contributions matched by the company. Variety of funds to select.
- Life assurance scheme
 - During your employment with the VINCI PLC group of companies you are automatically provided with life assurance, the amount being either:
 1. Four times your annual salary if you join the VINCI Pensions Plan 2010; or
 2. One times your annual salary should you choose not to join.
- Castor – share scheme – buy one get one free – pay over 1 year, free of tax and NI
- Company car
- Expenses
- Stand Out Make A Difference day – 1 paid day off work to make a contribution to a charitable cause, individual or project based.

For more information, please contact

Steve Shanahan
Business Development Director
VINCI Technology Centre UK Limited
 0333 566 9122

✉ steve.shanahan@technology-centre.co.uk

www.technology-centre.co.uk